Dear South Carolina Pest Control Association Members,

The SCPCA Executive Committee and your board of directors have been working hard to ensure a smooth transition to our new fiscal year on July 1. This change now aligns our dues structure with our board seat terms.

After much discussion and by popular demand, Dr. Benson will be hosting a CORE & Class 7A Test Prep Intensive training in both Greenville and Columbia in September. All proceeds will go to the South Carolina Urban Entomology Charitable Alliance. I would like to add that getting the SCPCA pledge paid to the Alliance is a top priority for me, as it is imperative to ensure the future of the Urban Entomology program at Clemson for our state is strong. I encourage all of you to support this vital effort.

We are also very excited for our Leadership SCPCA Class IV, which will begin in August.

The Summit planning committee is hard at work planning yet another five-star education series, which will take place in February 2025.

As you know, we are a non-profit organization driven by the dedication of a volunteer board. Our mission to support and advance our industry relies on providing valuable services and benefits to our members. However, these benefits come with associated costs, making membership dues an integral part of our operating budget. We believe that our membership dues are very reasonable considering all that we offer. Your dues enable us to continue providing essential services, educational programs, networking opportunities, advocacy efforts, and more. We need your support to sustain and grow these services. Your membership dues directly contribute to the betterment of our industry and help us achieve our collective goals.

Enclosed with this mailing, you will find our dues structure and a return envelope for mailing a check, along with instructions for paying via credit card. I hope you will join us in advancing what I believe to be the best industry in the state.

Thank you for your continued commitment and support.

Sincerely,

Mary Elizabeth Dowless Fairfax

Mary Elyalth Joulins arlax

President, South Carolina Pest Control Association

P.S. Please save the date for the 2025 SC Pest Pro Summit, February 9-11 in Columbia.



2023-2024 SCPCA Board of Directors

President

Mary Elizabeth Dowless-Fairfax

Strand Termite & Pest Control

Vice President/President-Elect/Membership Chair **Dewey Brunson**, Best Home & Property Services

Secretary/Treasurer
Ralph Faulling, Gressette Pest Management

Past President

Glenn Matthews, Modern Exterminating

Region 1- Piedmont

Phillip Smith, Compass Pest Management

Sherry Mack – Gregory Pest Solutions

Region 2- Piedmont-Upper Midlands

Caleb Walker, Walker Pest Management

JC Scott – American Termapest

Region 3- Pee Dee / North Coast Scott Dier, Strand Termite & Pest Control Brian Holladay — Best Home & Property Services

Region 4- Midlands/CSRA

Kevin Hathorne, Terminix Service, Inc.

Gary West – Sumter Pest Management

Region 5- Low Country

Dalton Cornforth, Palmetto Exterminators, Inc.

Karl Kluester – Anchor Pest Management

Budget Chair – Caleb Walker, Walker Pest Management
Education Chair – Dr. Eric Benson, Clemson University
Foundation Chair – Phillip Smith, Compass Pest Management
Leadership Chair – Kimberly Blaiss, Modern Exterminating
Legislative Chair- Melanie Matthews, Modern Exterminating
Meetings Chair- Rich Borden, Borden Pest Control
PR Chair – Kipp Woods, ProCore Pest Management
Review & Ethics Chair- Cecil Barber, Terminix Service, Inc.

Allied Director - Derek Johnson, Cardinal Professional Products

SCPCA Staff Contractors

Executive Director- Glynnis Anderson

Meeting Planning & Special Projects
Lisa Ashley, Fusion Communications & Events



2024- 2025 MEMBERSHIP DUES STRUCTURE JULY 1- JUNE 30

OUT OF STATE MEMBEDSHID

The South Carolina Pest Control Association is a member-funded non-profit organization committed to pest control and the protection of public health, food and property. Our members are pest control professionals — extensively trained specialists who contribute to the health, safety and economic vitality of South Carolina's communities.

The goal of the SCPCA is to raise the standard and provide our valued members a multitude of programs and benefits that will help you accomplish your business goals.

Please Join Us!

IN STATE PEST CONTROL COMPANIES

| | | OUT OF STATE WEMBERSHIP |
|-----------------|-------------|--|
| Due Annually | | Please reference the attached structure. Dues should be calculated based on the revenue |
| UP TO \$1M | \$ 299.00 | generated only in the state of South Carolina |
| \$1,1M - \$3M | \$ 499.00 | ALLIED MEMBERSHIP |
| | | Defined as a vendor, partner or provider of |
| \$3.1M- \$5M | \$ 799.00 | services to pest control companies |
| | | \$250, Due Annually |
| ФЕ 1M Ф1ОM | \$ 999.00 | |
| \$5.1M - \$10M | Ψ 333.00 | PAYMENT |
| \$10.1M- \$20M | \$1,299.00 | Please Mail Checks, Payable to SCPCA to: |
| Ψ10.1ΝΙ- Ψ20ΝΙ | Ψ1,200.00 | P.O. Box 521 |
| \$20.1M- \$99M | \$2,500.00 | Columbia, SC 29202 |
| Ψ20.1101 Ψ33101 | 4 -, | If you'd like to make payment by credit card, please email: |
| \$100M+ | \$5,000.00 | director@scpca.net with your dues level |
| | | to receive an online, secure invoice |
| | | |

| COMPANY | |
|---|---------|
| DUES AMOUNT | - STATE |
| CONTACT | PHONE # |
| EMAIL ADDRESS | |
| *please make note of any mailing address changes here | |

We ask that all dues be paid by November 30 to remain in good standing and receive member pricing for Pest Pro Summit. Dues will not be prorated.

QUESTIONS: SCPCA EXECUTIVE DIRECTOR, GLYNNIS ANDERSON AT DIRECTOR@SCPCA.NET



BY POPULAR DEMAND

CORE AND CAT 7A TEST PREP INTENSIVE

THE ESSENTIALS THAT YOU AND YOUR EMPLOYEES NEED TO KNOW TO BE PREPARED

TWO DATE/LOCATION OPTIONS:

*SPACE IS LIMITED. FIRST COME, FIRST SERVED



SEPTEMBER 24

WALKER PEST MANAGEMENT GREENVILLE, SC



SEPTEMBER 26

TERMINIX SERVICE, INC. COLUMBIA, SC



9:00 AM - 3:30 PM

FEE PER PERSON: \$149

FEE IS PER DAY AND INCLUDES LUNCH

ALL PROCEEDS BENEFIT
THE SOUTH CAROLINA
URBAN ENTOMOLOGY CHARITABLE ALLIANCE



REGISTRATIONCOMING AUGUST 1ST



DR. ERIC BENSON
CLEMSON UNIVERSITY
URBAN ENTOMOLOGY

2023-2024 SCPCA ALLIED MEMBERS





HUGH KENDOIT EMPORIUM, LLC



















Agriculture Division of DowDuPont"















































WAYNE LANDRETH CONSULTING LLC





Urban Entomology CLEMS



Supporting Industry Advancement

Urban Entomology at Clemson University combines academic training with cutting-edge research to address the needs of this essential, growing industry. Pest problems impact health, well-being and comfort, and they require management to prevent and eliminate infestations. Pest control is essential to economic viability in the state. A critical part of our mission as a land-grant university, Clemson's Division of Public Service and Agriculture and Cooperative Extension Services provides public outreach and service programs throughout South Carolina, home to some of the top pest control companies in the United States.



Products being used by the pest control industry have their roots in research conducted at Clemson - and are routinely tested and improved by the University. Clemson University remains committed to the \$500M pest control industry in South Carolina through the dedication of our faculty and by focusing on key initiatives:

- Driving research to address industry-wide challenges like insecticide resistant strains of insects and changing environmental requirements.
- Generating opportunities to train a qualified workforce for this growing industry.
- Providing expertise and Extension services for pest control.

Pest control plays a critical role in industries including travel, food service, construction, healthcare and manufacturing. To date, the College of Agriculture, Forestry and Life Sciences (CAFLS) has received nearly \$3.5 million towards our \$5 million goal from industry partners and individuals. Thanks to leaders like Dr. Eric Benson and Dr. Pat Zungoli, who are both Emeritus faculty members within the Entomology discipline, Clemson continues to lead the way in fundamental, industry-applicable research.

PLEASE DONATE TODAY

TO MAKE A LONG TERM PLEDGE. CONTACT LISA@FUSIONFLORIDA.COM



Clemson University is a top 35 public institution (US News and World Report) helping approximately 28,466 students reach their full potential through quality programs and rigorous academics. Founded in 1889 as a catalyst for regional advancement, our 21st century approach to research focuses on University resources to catalyze economic growth and improve the quality of life for citizens across the state.

EDUCATION & CONTINUED TRAINING

The Urban Entomology Program at Clemson University encompasses the many insect pest problems in and around structures used by people every day. Clemson University is responding to the needs of the industry through education in Urban Entomology, especially through a training program for pest management professionals. The academic program has taught over 3,000 undergraduate students in general Entomology. Urban Entomology Extension also serves practicing professionals with training opportunities including:

- Apprentice Termite Technician Program
- Master Termite Technician Program
- **Wood Infestation Report Training**
- Master Pest Control Technician Course
- Clemson Fall Forum (one-day conference)
- Additional training programs by industry request



□ INITIATIVES AND GOALS

Partnerships with key stakeholders and industry leaders are vital to ensuring the continued success of Urban Entomology at Clemson.

Your support will help us meet our \$5 million goal so that we can directly impact the pest control industry in the state of South Carolina and beyond.

To ensure continued success in meeting the needs of the industry, Clemson University will play a vital role in educating students and producing top quality research and Extension education.

To achieve these goals, while addressing current, pressing industry needs and priorities, Clemson University has developed a comprehensive approach to drive the long-term growth and sustainability of the Urban Entomology Program that includes:

- Faculty funding for an Urban Entomologist with research and teaching responsibilities.
- Support for graduate assistants to help advance research.
- Support for undergraduate students interested in the field.
- Lab and facilities upgrades.

ENDOWED PROFESSORSHIP FOR URBAN ENTOMOLOGY

To continue the success of Urban Entomology at Clemson, attracting top talent with research experience is vital. Qualified faculty are essential to recruit and sustain students in Entomology. An endowed professorship will drive cutting edge research in Urban Entomology as well as train the scientists of the future. The Endowed Professor for Urban Entomology will act as a liaison to the industry, ensuring a feedback loop between academia and industry when identifying research and curriculum priorities. Funding this initiative is one of the key accelerators for the future of Urban Entomology at Clemson University and South Carolina.

GRADUATE FELLOWSHIPS TO DRIVE FUTURE INNOVATION

To develop a pipeline of trained scientists and future industry leaders, Clemson University is working to fund endowed graduate fellowships to address pressing industry issues and opportunities. Graduate fellowships will offer needed support for students as they further their education at Clemson.

Dear Fellow Pest Management Professionals,

The need for your support is URGENT. The future of the SC Pest Management success won't be achieved without your donation to the Urban Entomology Endowment at Clemson University. Without your critical investment, we will no longer have the research information or educational opportunities we enjoy today in Urban Entomology.

The Urban Entomology Endowment has raised all but \$1,500,000 of the total \$5,000,000 needed to secure the future of Urban Entomology in SC. Please do not procrastinate- help us secure the education, professionalism, and success for the next generation of Pest Management Professionals in SC by donating.

The time is now. We can no longer delay in supporting this campaign. Please take the time to read the informational piece attached and invest in your business by pledging money or making a one-time gift today.

Sincerely, Craig S. Heath Aiken Pest Control









